

P R E S S R E L E A S E

CB RICHARD ELLIS NAMED CORPORATE REAL ESTATE PARTNER OF THE YEAR AT THE CORENET UK AWARDS

CB Richard Ellis' (CBRE) Global Corporate Services team has been awarded the coveted Corporate Real Estate Partner of the year award at the 13th Annual CoreNet Global UK awards.

CBRE won the award for their four year partnership with Lexmark International, Inc. Originally an EMEA region contract, the instruction was expanded in December last year when CBRE was selected as preferred supplier to provide transaction management services across the US and Asia. As part of this global appointment, CBRE will provide services in 54 countries to 180 buildings covering a total of 7.5 million sq ft. This instruction reflects the success of a three-year contract with Lexmark, which commenced in 2005, providing strategic portfolio and transaction management services across the EMEA region. In 2006, CBRE was appointed to provide facilities management services for Lexmark's corporate headquarters in Lexington, Kentucky.

The team was commended by the judges for their use of diplomacy and negotiation to transform the historic fragmented in-house real estate functions of Lexmark into a globally integrated team that aligns the business's overall objectives.

Matthew Pullen, Head of CBRE Global Corporate Services EMEA, commented: "The highly effective nature of our partnership with Lexmark is cemented in the importance that CB Richard Ellis place in attracting and retaining the best and the brightest individuals. This coupled with our deep-rooted ambition to understand our clients' strategies and ambitions enabled us to turn Lexmark's corporate real estate team into a truly integrated and global network and deliver solutions that support their wider business objectives. We are very proud of the success of this relationship and humbled by the commitment and trust that Lexmark bestow in us."

Viv Hanstad-Pilcher, Lexmark's World Wide Director of Indirect Purchasing and Head of Real Estate Purchasing said: "The most important quality in a property advisor is that they give the time and passion to learn about our business and get to know our senior management. CBRE's Corporate

Services team has earned Lexmark's trust based on this basis combined with consistent service delivery. The commitment that both Lexmark and CBRE have made to each other since 2005 underlines my global purchasing strategy in that truly empowered partners deliver."

CBRE's approach has created a significant rent reduction in EMEA from 2005 to 2008 and identified a unique and innovative opportunity for corporate real estate to shape business strategy and drive revenues.

In 2008, CBRE's Global Corporate Services team were awarded 33 new contracts including Oracle, Zurich, Software AG, IBM and Lexmark, further demonstrating CBRE's market-leading position in delivering integrated global outsourcing solutions to multinational corporations.